



MICHELLE MILLER-PENNINGTON

Director of Sales

SUBMIT ASSIGNMENT

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📍 Nashville, TN

EXPERIENCE

Michelle Miller-Pennington joined RMC Group in 2021 and brings with her more than 20 years of experience in the insurance/claims industry. She's known for providing stellar customer service to both internal and external clients and prides herself on helping both excel and grow in their own expectations.

As a key member of the business development team, Michelle is responsible for building relationships with new clients and strengthening relationships with existing clients in order to further the growth and success of RMC Group.

She has the unique ability to pair claims professionals with the precise expert needed from various disciplines and is a trusted resource of clients.

FEATURED PROJECTS

- Nashville Bombing - 2020
- Hurricanes Sally and Laura - 2020
- Tennessee Tornadoes - 2020
- California Wildfires - 2019 / 2018 / 2017
- Hurricane Michael - 2018
- Hurricane Harvey - 2017
- Hurricane Matthew - 2016
- Gatlinburg Wildfires - 2016
- Hurricane Sandy - 2012
- Tennessee Floods - 2010
- Hurricane Ike - 2008
- Hurricane Rita - 2005
- Hurricane Katrina - 2005
- Tennessee Tornadoes - 1998

RELEVANT EXPERIENCE

- RMC Group, Director of Sales
2021 to Present
- Bingham Services, Inc., VP of Business Development
2020 to 2021
- J.S. Held, Director of Business Development
2018 to 2020
- Eberl Claim Service / CorPartners, Vice President -
Business Development
2018 to 2018
- GHD, Director of Business Development
2012 to 2018
- iQuest/iClaim Services, Vice President, Business
Development / Owner
2007 to 2012

AFFILIATIONS

- Property & Liability Resource Bureau (PLRB) – Member
- Loss Executives Association (LEA) – Associate Member
- Claims & Litigation Management (CLM) –
Service Provider
- Risk Management Society (RIMS) – Member
- Community Associations Institute (CAI) –
National Member
- National Association of Mutual Insurance Companies
(NAMIC) – Associate Member
- Southern Loss Association – Member
- Honorable Order of the Blue Goose –
Tennessee & Florida Pond