



**MICHELLE MILLER**

Director of Sales

[SUBMIT ASSIGNMENT](#) m.miller@rmcteam.com
newloss@rmcteam.com M (615) 423-6659
O (913) 601-4546 Nashville, TN**EXPERIENCE**

Michelle Miller joined RMC Group in 2021 and brings with her more than 20 years of experience in the insurance/claims industry. She's known for providing stellar customer service to both internal and external clients and prides herself on helping both excel and grow in their own expectations.

As a key member of the business development team, Michelle is responsible for building relationships with new clients and strengthening relationships with existing clients in order to further the growth and success of RMC Group.

She has the unique ability to pair claims professionals with the precise expert needed from various disciplines and is a trusted resource of clients.

FEATURED PROJECTS

- Nashville Bombing 2020
- Hurricanes Sally and Laura 2020
- Tennessee Tornadoes 2020
- California Wildfires 2019/2018/2017
- Hurricane Michael 2018
- Hurricane Harvey 2017
- Hurricane Matthew 2016
- Gatlinburg Wildfires 2016
- Hurricane Sandy 2012
- Tennessee Floods 2010
- Hurricane Ike 2008
- Hurricane Rita 2005
- Hurricane Katrina 2005
- Tennessee Tornadoes 1998

RELEVANT EXPERIENCE

- RMC Group, Director of Sales
2021 to Present
- Bingham Services, Inc., VP of Business Development
2020 to 2021
- J.S. Held, Director of Business Development
2018 to 2020
- Eberl Claim Service / CorPartners, Vice President -
Business Development
2018 to 2018
- GHD, Director of Business Development
2012 to 2018
- iQuest/iClaim Services, Vice President, Business
Development / Owner
2007 to 2012

AFFILIATIONS

- Blue Goose - Florida / Tennessee Pond
- Community Associations Institute -
Member LEA - Vendor
- NAMIC - Associate Member
- PLRB - Member
- RIMS - Member
- Southern Loss Association - Member